

SAP Business One® Cost Controls Work Better Than Medicine.

An esteemed pharmaceutical wholesaler in Jordan, Husam Nimer Drugstore (HNDS) was looking for an international ERP. ABS provided an excellent SAP Business One demo that fascinated them. Since implementation, HNDS has seen costs drop radically thanks to effective budget management.

Before: Challenges and Opportunities

- Various departments required alignment and internal policies needed to be improved.
- The sales process was a lengthy procedure due to overdue balances and returned checks, which could not be approved.
- New software was required that could completely overhaul internal processes.

Why SAP and ABS

- HNDS required an ERP that fits the needs of an SME, which SAP Business One did to perfection.
- ABS's implementation of SAP Business One was smooth and stayed within the provided time frame.
- ABS provided customizations including CRM and an HR module to match Jordanian law.

After: Value-Driven Results

- The approval process has been streamlined, and inventory reports are simple to track and manage.
- Automation of accounting ensures cash flow is present for all transactions and allows end to end tracking.
- Integration of departments has resulted in effective communication and a drop in costs.



“SAP Business One is the **best software to support SMEs** and see growth and improvement in your business.”

Mr. Ehab Habboub, Finance Manager, Husam Nimer Drugstore

30%

cost savings since implementation

3

customizations to match Jordanian law

Featured Partner



Husam Nimer
Drugstore
Jordan
www.hndsjo.com

Industry
Wholesales,
Distribution

Products and Services
Pharmaceuticals

Employees
110

Revenue
\$20 Million

Featured Solutions
SAP Business One Cloud

THE BEST RUN

