

Leading the Charge with SAP Business One®

One of the top electronics stores in Jordan, Leaders made the move to SAP in 2017 and found that its optimal infrastructure has resulted in far better performance, making life simple for management and employees.

Before: Challenges and Opportunities

- A lack of an integrated ERP system resulted in communication gaps between departments and delays in the processing of orders.
- Leaders needed a system that could manage the size and complexity of its inventory and provide real-time tracking.
- The approvals process was complex, requiring permissions from various departments before orders and invoices could be processed. Simplification was the need of the hour for an effective system.

Why SAP and ABS

- SAP Business One offers a variety of services and has excellent licensing options.
- ABS provided excellent service and follow-ups through the implementation process and ensured all necessary fixes were applied.
- Specific add-ons including HR, sales, and purchasing were required that ABS was able to deliver.
- SAP Business One has a reputation for being user friendly, which was an important factor for Leaders.

After: Value-Driven Results

- Leaders now use the SAP Business One mobile app to process authorizations when on the go and have found this extremely effective and convenient.
- The analytics and forecasting provided by HANA have allowed Leaders management insight into market conditions and enabled real-time decision making.
- The add-ons provided by ABS have simplified internal processes and allowed Leaders to make necessary alignments in company policies.



“SAP Business One is **one of the most important aspects** of our business from both a financial and workflow perspective.”

Mr. Ahmad Al Khatib, Information Technology Manager, Leaders

25% effective time savings

since implementation of SAP Business One.

Featured Partner



Leaders
Jordan
www.leaders.io

Industry
Retail

Products and Services
Electronic goods

Employees
120

Revenue
Not shared

Featured Solutions
SAP Business One, HANA,
Mobile App

THE BEST RUN

